

ALLAN GRAY STABLE FUND
Fact sheet at 30 November 2005


Sector: Domestic AA Prudential Low Equity
 Inception Date: 1 July 2000
 Fund Manager: Stephen Mildenhall
 Qualification: B Com(Hons), CA(SA), CFA

The Fund aims to achieve superior after-tax returns to bank deposits and to provide a high level of capital stability. The Fund seeks to preserve capital over any two-year period and is ideal for risk-averse investors.

Fund Details

Price: 1679.54 cents
Size: R 6 344 084 200
Minimum lump sum: R 5 000
Minimum monthly: R 500
Subsequent lump sums: R 500

01/10/04-30/09/05 dividend (cpu): Total 61.57
 Int 45.83, Div 13.89, S24J Acc 1.59, Foreign Int 0.26

Annual Management Fee: The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT). Should the Fund produce a return of 0% or worse over a 2-year rolling period, then the firm will forego all fees.

Commentary

The Fund's aim is to provide a high level of capital stability. As a result, the Fund has a low equity exposure. After the significant rise in the South African equity market in recent months, the Fund's equity exposure has reduced from previous levels. Nonetheless, the equity portion of the Fund has benefited from the rise in equities. Given the higher level of equity markets, return expectations on the equity portion of the Fund need to be tempered. The combination of good profitability and undergeared balance sheets should translate into a continuation in the trend towards lower dividend covers and dividends growing faster than earnings, which should continue to benefit several of the Fund's equity holdings. The Fund's offshore exposure now stands at almost 15%. Of this, only a third is invested in equities and the remaining two thirds in absolute return funds.

Top 10 Share Holdings at 30 September 2005*

| JSE Code | Company | % of portfolio |
|----------|------------------|----------------|
| SOL | Sasol | 4.28 |
| GRY | Grayprop | 2.21 |
| MTN | MTN | 2.04 |
| REM | Remgro | 2.00 |
| SBK | Stanbank | 1.60 |
| TBS | Tigbrands | 1.59 |
| ASA | Absa | 1.39 |
| AMSP | AngloPlatt Prefs | 1.21 |
| SPP | Spar | 0.98 |
| SLM | Sanlam | 0.96 |

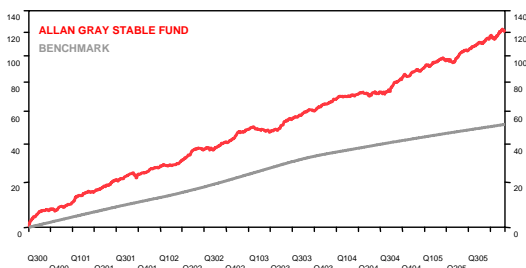
* The 'Top 10 Share Holdings' table is updated quarterly.

Asset Allocation

| Asset Class | % of Fund |
|---------------------|---------------|
| Shares | 26.96 |
| Property | 3.34 |
| Bonds | 1.90 |
| Foreign | 14.32 |
| Money Market & Cash | 53.48 |
| Total | 100.00 |

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



| % Returns (after-tax) | Stable Fund | Benchmark* |
|--------------------------------|-------------|------------|
| Since Inception (unannualised) | 119.8 | 51.8 |
| Latest 5 years (annualised) | 15.1 | 8.0 |
| Latest 3 years (annualised) | 14.3 | 7.3 |
| Latest 1 year | 16.3 | 5.7 |

Risk Measures

(Since incep. month end prices)

| | | |
|-------------------------------|------|-----|
| Maximum drawdown** | -2.3 | n/a |
| Annualised monthly volatility | 4.0 | 0.5 |

*After tax return of call deposits plus two percentage points

** Maximum percentage decline over any period

Allan Gray Unit Trust Management Limited

JC de Lange, GW Fury, ED Loxton, WJC Mitchell (Chairman), ER Swanepoel (Non-Executive)
 Tel 0860 000 654, Fax 0860 000 655, info@allangray.co.za, www.allangray.co.za

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